

**FACULTY OF MANAGEMENT**

**M.B.A. (CBCS) I – Semester Examination, July / August 2017**

**Subject: Management and Organization Behaviour**

**Paper Code – MB – 101**

**Time: 3 Hours**

**Max.Marks: 80**

**Note: Answer all the questions from Part-A and Part-B.**

**Each question carries 4 marks in Part-A and 12 marks in Part-B.**

**PART – A (5x4 = 20 Marks)**

**[Short Answer Type]**

- 1 Reddin's MBO
- 2 Peter's Principle
- 3 Learning Organization
- 4 Closed Model of Decision Making
- 5 Pavlov's Effect

**PART – B (5x12 = 60 Marks)**

**[Essay Answer Type]**

- 6 a) Define Management. Explain the functions and process involved in Management.  
**OR**  
b) Describe the 3-D model of Managerial Behaviour.
- 7 a) What are the advantages and disadvantages of open models of decision making?  
**OR**  
b) Evaluate the significance and process involved in planning.
- 8 a) Define 'Motivation'. Critically examine Victor Vroom's Motivational Force Formula.  
**OR**  
b) Critically evaluate MBTI – Model of personality.
- 9 a) Identify the reasons for arising conflicts among groups in a large scale organization.  
**OR**  
b) Examine in detail about Hersey – Blanchard Approach to leadership.
- 10 a) What is meant by stress? Write about stress management techniques.  
**OR**  
b) Distinguish Organizational Culture from Organizational Climate.

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